



**asco**  
CONSTRUCTION

## EMPLOYMENT OPPORTUNITY

**Position:** Senior Estimator  
**Job type:** Permanent full-time  
**Location:** Eastern Ontario

ASCO's Senior Estimator provides and is accountable for the overall leadership of the estimating department. He/she successfully tracks down project leads, turns them into bidding opportunities, solicits pricing from trade partners and develops detailed budgets and competitive bids and proposals in order to meet the objective of continued and sustainable growth of the Company. Some of the Senior Estimator responsibilities include:

- Recommending and implementing winning tendering strategies
- Developing mutually profitable, long term business relationships with project partners
- Qualifying bidding and prequalification opportunities
- Analyzing project risk and implementing risk mitigation strategies
- Manage the estimating and tender closings
- Foster and maintain positive relations and communication with clients, consultants, architects, and subcontractors.

Candidates should:

- Have at least ten (10) years experience in Institutional, Commercial, Industrial and/or Water/Wastewater construction estimating.
- Hold a professional engineering degree (P.Eng), or a Gold Seal Certificate (GSC) in Estimating, or a Quantity Surveyor designation.
- Have experience in estimating LEED projects
- Have excellent knowledge of local market conditions and industry players
- Have direct estimating experience in the capacity of Senior Estimator of large Institutional, Commercial, Industrial and/or Water/Wastewater construction projects valued between \$1million and \$100 million
- Demonstrate the ability to handle stressful situation and meet tight deadlines
- Demonstrate superior leadership, motivational and mentoring skills
- Have strong management, negotiation, and problem-solving skills
- Have excellent communication skills in English and in French (oral and written)
- Be able to read, understand and interpret complex contract documents, drawings, specifications, scopes of work and project schedules
- Be eligible for security clearances and possess a valid driver's license
- Have superior working knowledge of MS Office suite (Word, Excel, and Outlook), MS Project or Primavera scheduling software and industry leading estimating/quantity take off software.

## Employment Benefits

- Competitive employee compensation
- Health, Dental, Vision and Disability benefits program
- Employee Family Assistance Program
- Matching RRSP program
- Profit sharing
- Performance and merit-based recognition
- On the job training
- Health and Wellness (flexible hours, working from home opportunities)
- Education reimbursement program
- Professional and career development opportunities

To apply or to obtain more details on this position, please submit your resume to:

[hr@ascoconstruction.com](mailto:hr@ascoconstruction.com)

*ASCO is an Inclusive and Equal Opportunity Employer, and employment selection decisions are based on merit, qualifications, and abilities. ASCO does not discriminate in employment opportunities or practices based on race, colour, religion, gender, national origin, age, sexual orientation, gender identity, disability, veteran status, or any other characteristic protected by country, regional or local law.*

*We are committed to providing diversity and accommodation for applicants upon request in accordance with the Accessibility for Ontarians with Disabilities Act (AODA). We wish to thank all applicants for their interest but regret that only those selected for an interview will be contacted.*

## About ASCO

ASCO Construction Ltd is a privately-owned family-oriented construction services and solutions provider serving the Canadian construction and renovation market. In 2018, ASCO celebrated 30 years of successful operations with a solid track record of completed projects in the Industrial, Commercial, Institutional and Heavy Civil market segments. We safely deliver projects valued between \$1mm and \$75mm with primary focus in the healthcare, educational, recreational, and water & wastewater sectors.

At ASCO, our core values drive how we do business and how we interact with our employees, business partners, customers, and the community in which we operate. Our people are passionate about construction and about providing cost effective solutions. We love building things that matters, and we love challenges. We are innovative and creative in our initiatives. We do the job right the first time and exceed expectations while respecting agreed upon timelines.

The strength of our team lies in the combined experience and expertise of our people. We are awesome with each other and accountable to one another. We approach every business relationship as a partnership. Our priority is to safely deliver safe construction projects while creating value for our customers and maintaining long term business relationships with all our partners.

Please visit our website at [www.ascoconstruction.com](http://www.ascoconstruction.com) for more information on our growing company.